

WHY SOLVAIRE?

Buy-side diligence is what we do. The Solvaire team does it with speed, accuracy, consistency, within budget, and scale ... 21 years and counting.

Effective diligence and the analysis of its results are critical to any acquisition process. All Solvaire professionals understand that our clients need to justify an acquisition purchase price. We understand how effective diligence can impact the terms and conditions of a transaction. And we understand how a seller's "soft spots" in its business contracts and documents can be leveraged to negotiate advantageous terms and price.

Solvaire has a storied track record of providing companies with effective buy-side diligence services utilizing technology, practical business judgment and unparalleled project management and quality control practices. In short, we comprehensively address our clients' buy-side diligence needs.

The biggest challenge for clients in need of diligence services? Finding a solutions provider that understands the business, applies practical business judgment and business sense, and delivers on time, and on budget.

Organizations of all sizes rely on Solvaire's diligence services.

THE SOLVAIRE DIFFERENCE

Confirm and verify information established in the initial negotiation.

Identify material pitfalls in the transaction — avoid a bad business transaction and leverage information to achieve a favorable valuation or deal terms

Align buyer objectives, investment philosophies and deal criteria

Turn chaos into order. Establish a project management plan that minimizes risk, aligns costs with diligence timelines, and ensures project transparency

Deliver budget certainty and peace of mind leveraging Solvaire's turnkey pricing model



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FAST FACTS

21 years of providing buy-side diligence ... with speed, accuracy, consistency, within budget, and scale

One of the country's first Alternative Legal Service Providers (ALSP) combining state-of-the-art business processes, project management, and technology service delivery, backed by the legal oversight and management of the lawyers of the law firm, Babst Calland

In-house staffing agency to attract the best talent to help scale-up staffing for any project, regardless of size

99% client retention

\$46 Million in purchase price adjustments unlocked

100% deadlines met

ROI. Spanning 21 years, Solvaire has performed comprehensive diligence on major client acquisitions with **total deal values worth \$25 Billion**. Solvaire's expertise and work performed saved the client millions of dollars versus using outdated review methods and cost structures employed by traditional BigLaw.

THEY SAID IT

“ We have used Solvaire numerous times for medium and large-scale buy-side diligence activities. It amazes me how quickly they get up to speed, assemble a team, and distill large amounts of data into digestible, usable information enabling our deal team to make practical, business-minded, and risk-based decisions. No one does it better.

Keith, Vice President, Business Development
Telecommunications Industry